AUDITED FINANCIAL STATEMENTS

ERIE COUNTY BRANCH - PENNSYLVANIA ASSOCIATION FOR THE BLIND, INC.

ERIE, PENNSYLVANIA

OCTOBER 31, 1967

ERNST & ERNST

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ERNST & ERNST
G. DANIEL BALDWIN BUILDING
ERIE, PENNSYLVANIA 16501

Erie County Branch —
Pennsylvania Association
for the Blind, Inc.
Erie, Pennsylvania

We have examined the balance sheets of the Operating Fund and Workshop Fund of the Erie County Branch — Pennsylvania Association for the Blind, Inc. as of October 31, 1967, and the related statements of income and expense and net worth for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the accompanying balance sheets and statements of income and expense and net worth present fairly the financial position of the Operating Fund and Workshop Fund of Erie County Branch — Pennsylvania Association for the Blind, Inc. at October 31, 1967, and the results of their operations for the year then ended, in conformity with generally accepted accounting principles.

Ernst & Ernst

Erie, Pennsylvania
December 13, 1967

BALANCE

ERIE COUNTY BRANCH - PENNSYLVANIA

October 31, 1967,

	1967	1966
ASSETS		
OPERATING FUND		
CURRENT ASSETS		
Cash:		
Demand deposits	$ 6,681.46	$ 7,905.97
Time deposits	50,842.01	47,721.51
Petty cash	50.00	50.00
	$ 57,573.47	$ 55,677.48
Marketable securities - at market value at date of acquisition (market value at October 31, 1967 - $6,912.50; at October 31, 1966 - $6,570.00)	4,900.00	4,900.00
Due from Workshop fund	4,737.24	-o-
TOTAL CURRENT ASSETS	$ 67,210.71	$ 60,577.48
PROPERTY, PLANT, AND EQUIPMENT - on the basis of cost		
Land	$ 18,500.00	$ 18,500.00
Buildings	$ 122,667.64	$ 122,231.64
Equipment	5,024.55	6,775.58
Allowance for depreciation (deduction*)	15,166.18*	13,443.89*
	$ 112,526.01	$ 115,563.33
	$ 131,026.01	$ 134,063.33
DUE FROM WORKSHOP FUND - in 1969	1,514.98	-o-
TOTAL OPERATING FUND	$ 199,751.70	$ 194,640.81
WORKSHOP FUND		
CURRENT ASSETS		
Cash:		
Demand deposits	$ 9,984.11	$ 13,550.12
Time deposits	14,871.32	8,846.32
Petty cash	50.00	50.00
	$ 24,905.43	$ 22,446.44
Due from Operating fund	-o-	277.27
Accounts receivable	6,752.39	5,375.70
Inventory of finished goods - unbilled	1,644.91	718.97
TOTAL CURRENT ASSETS	$ 33,302.73	$ 28,818.38
EQUIPMENT - on the basis of cost		
Equipment	$ 36,586.89	$ 30,588.73
Allowance for depreciation (deduction*)	15,014.11*	10,552.86*
	$ 21,572.78	$ 20,035.87
TOTAL WORKSHOP FUND	$ 54,875.51	$ 48,854.25

SHEETS

ASSOCIATION FOR THE BLIND, INC.

and October 31, 1966

	1967	1966
LIABILITIES AND NET WORTH		
OPERATING FUND		
CURRENT LIABILITIES		
Accounts payable	$ —o—	$ 521.02
Due to Workshop fund	—o—	277.27
Payroll taxes and amounts withheld from employees' compensation	514.69	369.62
TOTAL CURRENT LIABILITIES	$ 514.69	$ 1,167.91
NET WORTH	199,237.01	193,472.90
TOTAL OPERATING FUND	$ 199,751.70	$ 194,640.81
WORKSHOP FUND		
CURRENT LIABILITIES		
Accounts payable	$ —o—	$ 155.49
Salaries, wages, and related payroll taxes	2,188.30	1,532.37
Due to Operating fund	4,737.24	—o—
TOTAL CURRENT LIABILITIES	$ 6,925.54	$ 1,687.86
DUE TO OPERATING FUND — payable in 1969	1,514.98	—o—
RESERVE		
Reserve for expansion and replacement of equipment	5,453.15	6,691.31
NET WORTH	40,981.84	40,475.08
TOTAL WORKSHOP FUND	$ 54,875.51	$ 48,854.25

STATEMENTS OF INCOME AND EXPENSE AND NET WORTH

ERIE COUNTY BRANCH — PENNSYLVANIA ASSOCIATION FOR THE BLIND, INC.

For the year ended October 31, 1967

	OPERATING FUND	WORKSHOP FUND
INCOME		
United Fund of Erie County	$ 30,073.00	$ —o—
Sales of workshop services	—o—	70,748.26
Bequests for capital expenditures	3,718.00	—o—
Expense reimbursement from workshop fund	5,000.00	—o—
City of Erie	2,400.00	—o—
County of Erie	2,400.00	—o—
Interest and dividend income	2,223.16	368.66
Rental income	—o—	450.00
Pennsylvania Association for the Blind	855.43	—o—
Fees from clients	804.57	—o—
Aids for the blind	4,688.10	—o—
Training fees	80.00	—o—
Scrap sales	—o—	325.91
Gain on sale of equipment	163.69	—o—
Increase in finished goods inventory	—o—	925.94
Miscellaneous donations	55.05	35.00
TOTAL INCOME	$ 52,461.00	$ 72,853.77
EXPENSE		
Payroll	$ 32,635.29	$ 48,580.38
Payroll taxes	1,290.17	2,079.00
Medical relief	3,810.28	—o—
Provision for depreciation	3,055.46	4,581.25
Expense reimbursement to operating fund	—o—	5,000.00
Light, water, and heat	2,099.95	—o—
Supplies	577.46	1,857.18
Group insurance	405.59	1,366.40
Janitor labor and supplies	1,201.14	—o—
Insurance — fire and liability	854.00	—o—
Telephone	755.01	—o—
Postage	387.72	—o—
Aids for the blind	4,859.70	—o—
Repairs to building and equipment	53.04	933.87
Recreation	135.38	—o—
Public relations	284.33	—o—
Workmen's compensation insurance	619.21	—o—

STATEMENTS OF INCOME AND EXPENSE AND NET WORTH

	OPERATING FUND	WORKSHOP FUND
EXPENSE — CONTINUED		
Transportation	603.12	346.75
Conference	112.00	—o—
Automobile expense	—o—	539.69
Gifts to employees	—o—	520.64
Freight	—o—	102.99
Flower fund expense	56.05	64.00
Project development	—o—	5.85
Miscellaneous	148.37	360.79
TOTAL EXPENSE	$ 53,943.27	$ 66,338.79
NET INCOME — EXPENSE*	$ 1,482.27*	$ 6,514.98
Current year's provision for expansion and replacement of equipment — as per agreement with United Fund of Erie County		5,000.00*
AMOUNT TRANSFERRABLE TO OPERATING FUND IN FISCAL YEAR ENDING OCTOBER 31, 1969		$ 1,514.98
Transfer from reserve for expansion and replacement of equipment		6,238.16
Net amounts transferable to Operating Fund for fiscal years ended October 31,		
1965 — paid in 1967	$ 994.16	$ 994.16*
1966 — payable in 1968	4,737.24	4,737.24*
1967 — payable in 1969	1,514.98	1,514.98*
	$ 7,246.38	$ 7,246.38*
Net worth at November 1, 1966	193,472.90	40,475.08
BALANCE AT OCTOBER 31, 1967	$ 199,237.01	$ 40,981.84

* Indicates red figure.